

Julie D. Kennedy

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SALES & MARKETING * CUSTOMER SERVICE * PRODUCT TRAINING

Pharmaceutical * Medical Equipment * Healthcare Management Organizations

Summary of Qualifications:

- * Client-focused Licensed Physical Therapist with more than 12 years' experience delivering skilled client care and customer service to hospitals, nursing facilities, and private homes.
- * Demonstrated experience handling diverse healthcare products, treatments, and equipment.
- * Adept at establishing and maintaining consultative, trusting relationships with physicians, healthcare professionals, clients, and families.
- * Strong leadership capabilities used to identify areas of improvement, maximize client outcomes, and improve staff training and development.
- * Expertise in conveying complex medical information to diverse audiences in oral, written, and presentation formats.

"Julie is a true asset to this company. She provides excellent patient care, and exceptional knowledge and skill set. Julie is very organized, with excellent communication skills and planning."

Lawrence Bernhardt, CEO, RehabPlace Inc.

PROFESSIONAL EXPERIENCE

REHABPLACE INC., BALTIMORE, MD

2006–Present

Physical Therapist – Subacute Rehabilitation—Long Term, Home, and Outpatient Care

- Collaborated with medical care team (physicians, nurses, occupational and speech therapists) to coordinate and achieve set objectives.
- Consulted with 50 clients per month, meeting 98% of performance goals. Identified areas for improvement and recommended solutions that complied with client's action plans.
- Created and completed reports and paperwork in accurate and timely manner.

GROWTH ONE THERAPY ASSOCIATES, Essex, MD

1999–2006

Physical Therapist – Home Care

- Facilitated successful home transitions for clients by assessing needs, developing comprehensive action plans, and responding to concerns with thoughtful and constructive solutions.
- Appointed to membership on Performance Improvement Committee. Partnered with committee members to conceive, develop, and implement six new programs that measured employee effectiveness.
- Hired, supervised, and evaluated five physical therapists and two physical therapy assistants.
- Adhered to strict federal, state, and local regulations while meeting accreditation, insurance, and company standards.

SINAI HOSPITAL, Baltimore, MD

1997–1999

Physical Therapist/Team Leader – Outpatient Orthopedics and Long Term Care

- Evaluated and implemented long-term treatment programs for clients with complex medical histories, including orthopedic and neurological injuries.
- Designed and implemented marketing strategies for outpatient office, bringing in ~10 new patients a month.
- Mentored, supervised, and evaluated five physical therapy students.
- Improved employee performance levels through development and completion of individual action plans.
- Created training video for staff development sessions.
 - Organized and conducted monthly training sessions for new hires' orientation programs.

GOOD SAMARITAN HOSPITAL, Baltimore, MD

1994–1997

Physical Therapist – Sub acute Rehabilitation

- Conducted monthly restorative care training sessions for hospital's nursing staff, reducing staff injuries by 12% (1995-1996).
- Patiently listened and responded to family concerns, building trusting relationships and increasing efficacy of treatment.

EDUCATION / LICENSURE / CERTIFICATION

Master's degree in Physical Therapy, 1996

UNIVERSITY OF MARYLAND AT BALTIMORE, Baltimore, MD

Bachelor of Science degree in Physical Therapy, 1994

UNIVERSITY OF MARYLAND AT BALTIMORE, Baltimore, MD

Bachelor of Science degree in Physical Education/ Concentration in Sports Medicine, 1993

GOUCHER COLLEGE, TOWSON, MD

Licensed Physical Therapist – State of Maryland

Certified CPR